



An exciting opportunity has arisen for a talented and highly motivated individual to join the sales department of a well-established raw material metal and plastics stockholder, located near to Derby City Centre.

What we are looking for:

We are looking for an ambitious and self motivated person that will not only maintain and enhance existing business and customer relationships with the clients that they will be responsible for, but also to pro-actively generate and develop new sales leads, to continue to drive our sales forward, increase turnover and achieve individual and departmental monthly and annual targets.

We pride ourselves on our fast and reliable service to our customers, so the successful candidate will need to help us maintain this reputation to keep our customers satisfied.

Main Responsibilities:-

- New business development
- Managing and developing existing customer accounts
- Dealing with customer material enquiries (Email, telephone and face-to-face)
- Order processing
- Other general duties

Experience/Attributes:-

- At least 2 years experience in a sales role (Preferably within the metal and plastics industry, although not imperative for the right candidate).
- Demonstrable previous success in a sales related role.
- Goal orientated with a high level of commercial acumen.
- A strong influencer with excellent communication skills.
- Mentally agile with a capacity for self learning.
- Self motivated and resilient.
- A pro-active nature in creating new business/opportunities.

Requirements:-

- GCSE Maths and English
- Computer literate (Experience with Microsoft office)

Benefits:-

- Competitive salary dependant on experience.
- Performance based bonus scheme
- Annual attendance based holiday bonus
- Christmas closure

Location:-

Derby, Derbyshire.

Job Type:-

Full Time, Permanent.

COVID-19 Precautions:-

- Social distancing guidelines in place
- PPE & sanitisation provided for all staff
- Temperature screenings
- Sanitisation, disinfection and cleaning procedures in place